

Press release  
20 February 2019

## Eres' management team enters into exclusive negotiations with IK Investment Partners

**IK Investment Partners, a Pan-European private equity leader, announces that the IK VIII Fund has entered into exclusive negotiations to acquire a majority stake in Eres alongside the group's management team and employees.**

Eres, which is owned by its management team and Parquest Capital, is the leading French independent player in the advisory and structuring, asset management and distribution of employee profit sharing plans (PEE, PEI, PERCO and PERCOI), retirement schemes (PERP, PERE) and employee shareholding plans. Eres distributes its products through a network of more than 2,400 distributors (wealth management advisors, insurance brokers, accountants) and addresses directly Mid-sized companies and large groups.

The terms of the proposed transaction, which aims at enabling Eres to accelerate its development, are not disclosed.

### Parties involved:

*IK Investment Partners:* Rémi Buttiaux, Dan Soudry, Thomas Grob, Vincent Elriz, Guillaume Veber

*M&A advisor:* Messier Maris & Associés (Driss Mernissi, Jérémy Langlois, Laura Scolan)

*Legal advisors:* Ayache Salama (Olivier Tordjman, Gwenaëlle de Kerviler)

*Strategic advisor:* Roland Berger (Christophe Angoulvant, Jean-Michel Cagin)

*Financial advisor:* Eight Advisory (Lionnel Gerard, François Gallizia)

*Legal and tax due diligence:* Ernst & Young (Matthieu Dautriat, Géraldine Roch)

*Eres:* Jérôme Dedeyan, Olivier de Fontenay, Nicolas Vachon, Hervé Righenzi de Villers, Mathieu Chauvin, Alexis de Rozières, Pierre-Emmanuel Sassonia

*Parquest Capital:* Pierre Decré, Thomas Babinet, Guillaume Brian

*M&A advisor:* Cambon Partners (David Salabi, Guillaume Eymar, Vincent Ruffat)

*Legal advisor:* Volt Associés (Lucas d'Orgeval, François-Joseph Brix)

*Financial advisor:* Grant Thornton ([Emmanuel Riou](#))

*Legal and tax due diligence:* CMS Francis Lefebvre Avocats (Anne Grousset, Helena Vrignaud)

### *Financing Legal advisors:*

Ayache Salama (Alain Lévy, David Puzenat)

### *Unitranche debt funds:*

Hayfin (Fabrice Damien, Cécile Davies)

Barings (Benjamin Gillet)

Bridgepoint Credit (Olivier Meary, Maxime Alban)

*Legal advisors for debt funds:* Alerion (Stanislas Curien)

### About Eres

Eres has established itself as the leader within employee profit sharing (PEE, PEI, PERCO and PERCOI) and retirement schemes (PERP, PERE, article 83), thanks to a distribution network composed of independent wealth management advisors, insurance brokers and accountants. Since its inception, more than 2,400 distributors have become partners. Eres manages €2.3 billion in assets under management and has nearly 13,000 client companies and more than 160,000 employee beneficiaries in very small groups as well as large companies.

### About IK Investment Partners

IK Investment Partners ("IK") is a Pan-European private equity firm focused on investments in the Nordics, DACH region, France, and Benelux. Since 1989, IK has raised close to €10 billion of capital and invested in over 125 European companies. IK funds support companies with strong underlying potential, partnering with management teams and investors to create robust, well-positioned businesses with excellent long-term prospects. For more information, visit [www.ikinvest.com](http://www.ikinvest.com)

### About Parquest Capital

Set up in 2002, Parquest Capital is an independent investment firm with a well-established franchise on the French mid-market segment. Since its creation, Parquest Capital has achieved 25 investments under a philosophy of providing long-term support for projects with ambitious growth prospects, working alongside their management teams. In 2017, Parquest Capital successfully raised €310 million for its second fund since it gained independence from the ING Group in 2014. For more information: [www.parquest.fr](http://www.parquest.fr)

For further questions, please contact:

### IK Investment Partners

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